



FLORIDA CENTRAL RAILROAD FLORIDA MIDLAND RAILROAD FLORIDA NORTHERN RAILROAD

A PINSLY RAILROAD COMPANY

The **Florida Central Railroad**, located in the heart of Central Florida, was established in 1986 and expanded in 1990 as part of the Pinsly Railroad Company. From its Orlando interchange with CSXT, the FCEN operates 68 miles of track. The **Florida Midland Railroad** was acquired from CSXT in 1987. FMID operates 28 miles of track on two separate branch lines with one CSXT interchange at Winter Haven and the other at West Lake Wales. The **Florida Northern Railroad** was established in 1988 and enlarged in 2005. It currently operates 104 miles of track on two separate branch lines with one CSXT interchange at Ocala and the other at Newberry, Florida. All three roads are 286K rated and can handle unit trains or single-car deliveries.

Since 1986, the traffic handled by our Florida short lines has grown dramatically. Acquisitions have contributed to this growth but the real story is in meeting the needs of our existing customers and growing with them. Our industrial development expertise and extensive transloading options have fueled this growth as well.



INDUSTRIAL DEVELOPMENT

Big decisions like a new facility require big resources. We have done much of the leg work for you already by inventorying all of our rail-served sites and organizing them on our web site, just a few clicks away. Browse our listing or call and let us:

- Screen site options for a new facility
- Locate the right warehouse or parcel
- Assist in track design, estimates, and construction
- Explain possible state and local grants and incentives

Need room to reach out to your market? To browse our large inventory of rail-served sites, go to <http://www.pinsly.com/companies/fcen/index.htm> and use the *Search for Properties* tool. We've got what you need, from green-field sites to existing structures, all well-suited for development.



Want to explore your transload options before calling? Go to www.pinsly.com and select Railroad Distribution Services to see the range of services we offer by location.

TRANSLOAD SERVICES

Looking for a low cost alternative to long haul truckers? Use our multitude of rail-to-truck transload locations to get the long haul economics of rail with the convenience of local truck delivery. We have a multitude of facilities on each of our short lines able to meet diverse needs.

If you have bulk liquids to move, be sure to check out our 24 acre Eagle Lake, FL facility. We serve a large number of specialty transload and warehouse locations and are happy to make introductions. Visit our website for details or give us a call.



Our Florida management team is consolidated in Plymouth, FL

VP/GM - Pete Petree

Dir. Ops - Dennis Maples

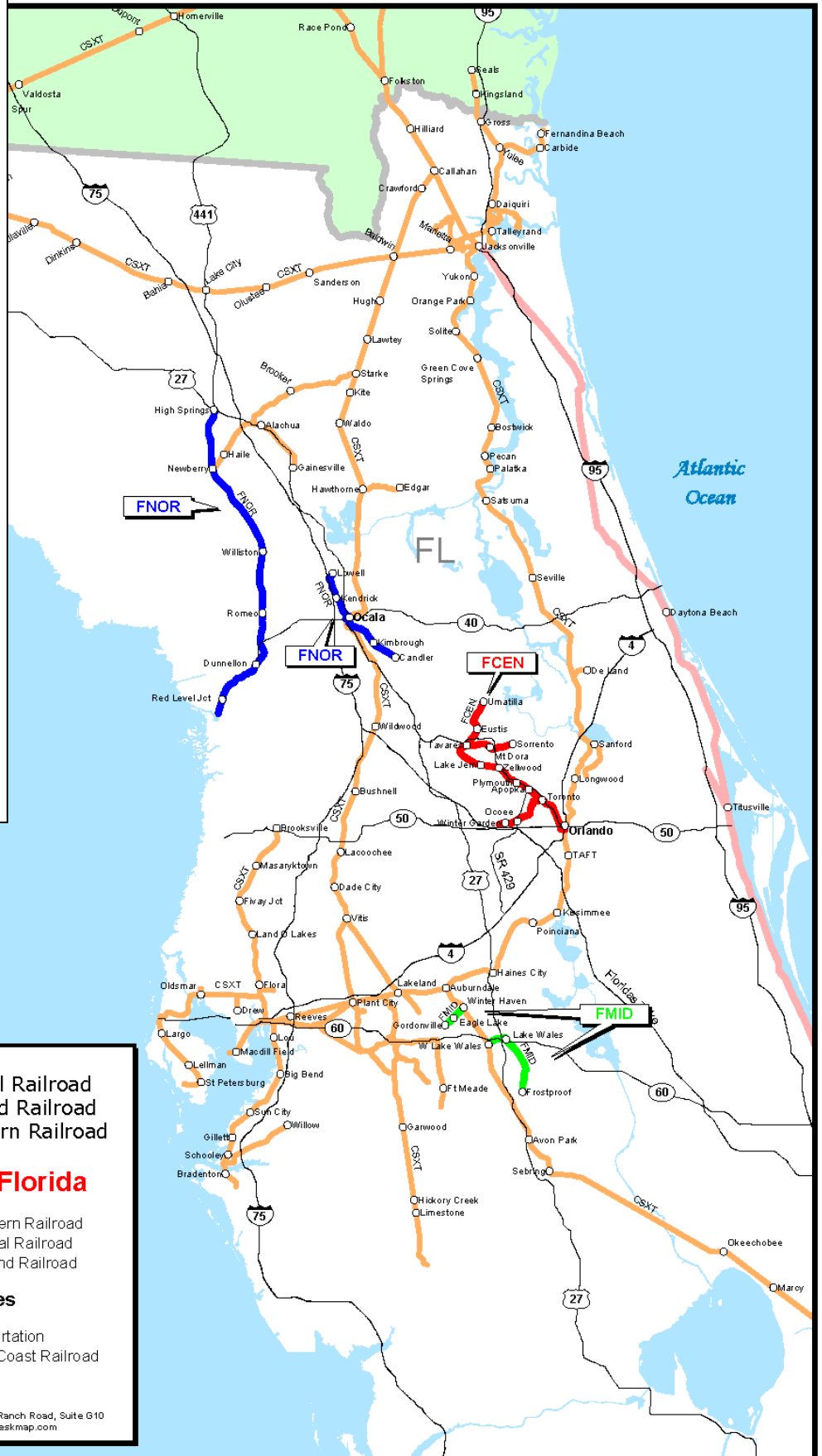
VP Mktg & Sales - Tom Owen

Mgr. Bus. Dev. - Stella Heath

Go Green

The Rail Advantage

- A single train can carry the load of more than 280 trucks
- The U.S. EPA estimates that moving freight by rail emits 1/3 less nitrogen oxides and particulates than alternate modes of transportation
- If just 10% of the freight that currently moves by truck were diverted to rail, fuel savings would approach 1 billion gallons per year
- Trains can move a ton of freight up to 436 miles on a single gallon of fuel. Efficient use of fuel means less green house gases or carbon emissions in the environment.



Florida Central Railroad
 Florida Midland Railroad
 Florida Northern Railroad

Pinsly Railroads - Florida

- FNOR Florida Northern Railroad
- FCEN Florida Central Railroad
- FMID Florida Midland Railroad

Other Map Features

- CSXT CSX Transportation
- FEC Florida East Coast Railroad
- Highways